

# Principal Consultant Circular Economy - North America Technical Lead

Hybrid - New York City, Brooklyn (In the office 3 days a week or as agreed)
Salary flexible depending upon seniority (indicative range \$130,000 to \$160,000).
Eunomia work a "nine-day two-week schedule ", full time employees have a 3-day weekend every other week.

## **About the Company**

Eunomia Research & Consulting is an independent and ethical environmental consultancy. We're social-environmental problem-solvers and researchers with a difference. Combining real world consulting experience and deep knowledge with an active role in policy empowers us to provide pragmatic, science-led solutions that reduce human impact on the planet.

Eunomia currently has over 150+ employees worldwide, working in five offices across three continents.

We believe that together, we can harness the power of 'unwasted'.

As the leading experts in our field for more than 20 years, our role is to challenge the status quo. Our incomparable expertise means we ask the right questions and dare to go where others won't. We get to the heart of the real issues impacting our clients' businesses and impacting society.

We specialise in the fields of waste management, resource efficiency, circular economy, low carbon energy, marine planning, natural economy, and climate change mitigation.

Our team is unfailingly passionate about the future of our planet and society. That's why every day, we strive to do work that leaves our planet in a better place for the next generation. Our work on creating a regenerative circular economy is testament to this – boundary pushing and innovative beyond the norm, to deliver for planet and people. We are at the leading edge of many areas of environmental policy and have a wide global client base, including household names such as IKEA, Coca Cola, Mars and PepsiCo, Nike, federal and state governments, and the NGO sector.

Working with Eunomia will give you the opportunity to undertake innovative work with influential clients, and to question conventional wisdom where this stands in the way of environmental improvement.

In your work with Eunomia, you will help us marry practical implementation, the latest academic thinking, and the leading edge of emerging policy.

### Summary of the Role

This is a new position within an expanding team. It is an exciting opportunity to join the growing North America based team to have influence and impact across project deliverables and staff development.

You will provide technical leadership and direction in areas predominantly related to the circular economy but also in areas such as decarbonization and the natural economy. You will

manage a small technical team which consists of analysts and modelers, supporting their growth, providing technical guidance, and putting in place processes to ensure the quality of our analyses. You will work closely with the team in the UK linking into the company's technical council which consists of technical leaders from across the business.

You will work alongside colleagues to design and deliver projects that meet clients' needs. You will be involved in or lead multiple projects at once. On a day-to-day basis you will:

- Liaising with clients to understand their needs and synthesize these into tangible project methods and goals
- Developing methodologies to answer clients complex questions related to the ciruclar economy, decarbonizing supply chains and other sustainability topics
- Supervising technical teams including developing technical work streams within a project, reviewing and guiding model designs and approving all technical outputs
- Design and present deliverables to clients that focus on key messages while providing the necessary clarity on assumptions and methods
- Work flexibly on many projects at a time across several areas apply your areas of expertise
  to fields you are less familiar with and show an ability and willingness to learn new ideas
  and topics at high speed

#### **Essential Criteria**

- 10 years post graduate experience in undertaking material flows, policy and program environmental, social and economy cost benefit impact assessment, environmental appraisals, systems mapping.
- Management of quantitative work and assessments, knowledge of different relevant data sources and ability to interpret, validate and manipulate and triangulate different data sources.
- Ability to help develop complex systems-based models.
- Deep understanding of waste and resource management systems in North America
- Demonstratable experience of critiquing assumptions and methodologies and being able to carry out detailed reviews of calculations, as well as undertake cutting edge analysis in areas that haven't been fully researched before.
- Able to apply systems thinking approaches to understanding a problem and determining solutions that can then be modelled to understand benefit and impact.
- Senior level experience gained in a Consultancy setting (although if highly relevant, then your background could be government / academic).
- A desire to support the further technical development of teams; you will be able to demonstrate a track record in leading a technical team and developing the next generation of critical, technically oriented thinkers in this space.
- Commercial experience business development / client management in the private sector and/or ability to write competitive tenders in the public sector.
- Understanding the impact of plastics in the environment.
- Experience managing junior and mid-career professionals

You will be flexible, with a strong work ethic. You will be comfortable simultaneously leading and delivering several technical projects and bids, in line with deadlines and budgets. You will be highly organised, have an attention to detail and share our commitment to a high quality of work, as well as being able to demonstrate a personal commitment to tackling environmental and sustainability issues.



#### Desirable Criteria

- Relevant experience of carbon accounting in at least some of Eunomia's core markets –
  particularly circular economy / waste, and packaging materials production; potentially
  natural environment, electronics, textiles.
- Understanding of and ability to model waste and resource management systems in the global south
- Experience with GIS, Python and R
- Experience with data visualization platforms.

# **Eunomia Package Benefits:**

- Working structure is a 9-Day Fortnight, with office closure every other Friday.
- 401K retirement plan with Employer contributions up to 5% of salary, on a match funding basis after 3 months of service.
- On the 1st of the month after two full calendar months of employment, you will be eligible for 100% basic and voluntary life insurance and Accidental Death and Dismemberment (AD&D) insurance benefit.
- Annual allotment of 15 days of PTO, in addition to 56 hours of sick leave, 8 paid company paid holidays, and more.
- Eligible for 100% employer paid medical plans on the first day of hire, and 50% employer paid for dependents.
- Eunomia provides Employee Assistance Program and Travel Insurance.
- Commuter Benefits.
- Adoption Assistance programs.
- Health Advocacy programs.
- Wellbeing resources and quarterly employee Wellness stipend.
- Work from Home office stipend.

Eunomia embraces equal opportunity in the workplace and throughout the recruitment processes. We are committed to building a diverse and inclusive team of brilliant, exceptional individuals. We therefore welcome and enjoy receiving applications from all candidates, and do not discriminate based on age, disability, sex, gender confirmation, sexual orientation, marital status, pregnancy and maternity, religion, or belief, ethnic or national origin and race.

Eunomia Research & Consulting is committed to protecting data and respecting the privacy of persons it deals with. In so doing, we comply with the requirements of the General Data Protection Regulations (GDPR) 2018. We confirm that in the event you apply for a role within Eunomia, your details will be securely held by the company in line with the company's Privacy Policy which is available on Eunomia's website. We encourage you to read this policy in order that you understand our legitimate reasons for processing your data, as well as your rights regarding submitting your personal information to us with regard to recruitment.